

## Tele Account Management

Exp- 0-2 years

Education:

BBA / BCA / B.Tech. (MBA Preferred)

Location- Gurugram

### Desired Skills-

- Candidate should have good communication skills both English & Hindi.
- Sales experience in Telecom/IT Software Industry preferred.
- Candidate must be dynamic and should be with a go getter attitude.
- Only female candidates required.

### Key Responsibilities-

- Manage Existing Small/Medium sales accounts.
- Give idea about new product/features on call itself and to convince existing customer to cross sell and upsell.
- Continuous follow ups with customer.
- To nurture & develop a relationship with the client and drive new revenue streams.
- Achievement of the assigned targets.
- Maintain MIS.